

# SEPARATE FINANCIAL DATA OF THE COMPANY FROM THE CONSOLIDATED FINANCIAL STATEMENTS AS AT DECEMBER 31, 2012

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To:

The shareholders of Migdal Insurance and Financial Holdings Ltd.

Dear Sirs,

Subject: Special auditors' report on separate financial data pursuant to Regulation 9C to the Securities Regulations (Periodic and Immediate Reports) – 1970

We have audited the separate financial data presented in accordance with Regulation 9C of the Securities Regulations (Periodic and Immediate Reports) – 1970 of Migdal Insurance and Financial Holdings Ltd. (hereunder –" the Company") as at December 31, 2012 and 2011 and for each of the three years, the last of which ended as at December 31, 2012, which are included in the Company's periodic report from page 3-4 (inclusive) to page 4-14 (inclusive). The separate financial data are the responsibility of the Company's Board of Directors and its Management. Our responsibility is to express an opinion on the separate financial data based on our audits.

We did not audit the financial data from the financial statements of investee companies whose assets less liabilities attributed to them amounted to NIS 603,712 thousand and NIS 578,561 thousand as at December 31, 2012 and 2011, respectively, and the profit from these investee companies amounted to NIS 66,463 thousand, NIS 49,193 thousand and NIS 75,413 thousand for each of the three years, the last of which ended as at December 31, 2012. The financial statements of those companies were audited by other auditors whose reports thereon were furnished to us, and our opinion, insofar as it relates to amounts emanating from the financial statements of those companies, is based solely on the reports of the other auditors.

We conducted our audits in accordance with generally accepted auditing standards in Israel. Such standards require that we plan and perform the audit to obtain reasonable assurance that the separate financial data are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the separate financial data. An audit also includes an examination of the accounting principles that were applied in preparing the separate financial data and the significant estimates made by the Board of Directors and by Management, as well as evaluating the adequacy of presentation of the separate financial data. We believe that our audits and the financial statements of the other auditors, provide a reasonable basis for our opinion.

In our opinion, based on our audits and the financial statements of the other auditors, the separate financial data has been prepared, in all material respects, in accordance with Regulation 9C of the Securities Regulations (Periodic and Immediate Reports) - 1970.

Tel-Aviv, Israel March 19, 2013 KOST FORER GABBAY & KASIERER

SOMEKH CHAIKIN

19, 2013 Member of Ernst & Young Global

Member of KPMG International

Joint auditors

# DATA ON THE FINANCIAL POSITION

	_	December 31,		
		2012	2011	
	Note	NIS in the	ousands	
ASSETS				
Investments in investee companies Capital notes and loan to investee companies	5.a _	4,685,824 69,717	4,402,051 142,104	
Total non-current assets	-	4,755,541	4,544,155	
Financial investments Debtors - investee companies Other Debtors Cash and cash equivalents	2 _	275 347 40,270	3,060 18,559 191 8,964	
Total current assets	<u>-</u>	40,892	30,774	
Total assets	=	4,796,433	4,574,929	
Equity attributable to shareholders of the Company				
Share capital Share premium Capital reserves Retained earnings	_	110,607 273,735 257,533 4,152,835	110,607 273,735 80,002 4,073,275	
Total equity	<u>-</u>	4,794,710	4,537,619	
LIABILITIES				
Creditors - investee companies Other creditors Financial liabilities	3	59 1,664	3,742 2,018 31,550	
Total liabilities	-	1,723	37,310	
TOTAL EQUITY AND LIABILITIES	=	4,796,433	4,574,929	
March 19, 2013				
Date of approval of the financial statements  March 19, 2013  Aharon Fogel Chairman of the Board	Yonel Cohen General Manager		Cserninski ancial Officer	

# **Separate Financial Information as at December 31, 2012**

# DATA ON PROFIT AND LOSS

		December 31,			
		2012	2011	2010	
	Note	NI	S in thousand	ds	
Company's share in profits of investee companies		225,890	296,117	777,850	
General and administrative expenses		4,510	4,176	3,292	
Profit before financing income and taxes on income		221,380	291,941	774,558	
Finance income in respect of investee companies		4,409	4,464	4,284	
Finance income (expenses), net		423	(137)	556	
Profit before taxes on income		226,212	296,268	779,398	
(Tax benefit) taxes on income	4			(1,500)	
Profit for the period attributable to the shareholders of the Company		226,212	296,268	780,898	

# **Separate Financial Information as at December 31, 2012**

# DATA ON THE COMPREHENSIVE INCOME

	December 31,			
	2012	2011	2010	
	N	IS in thousan	ds	
Profit for the period attributed to the shareholders of the Company	226,212	296,268	780,898	
Other comprehensive income (loss)				
Net change in the fair value of available for sale financial assets attributed to capital reserves	5	15	-	
Profits and losses, net, from the realization financial assets classified as available for sale and attributed to the statement of profit and loss	-	(20)	-	
Company's share of other comprehensive income (loss) net of tax of investee companies	177,526	(250,870)	28,217	
Other profit (loss) for the period, net tax	177,531	(250,875)	28,217	
Total comprehensive income for the period attributed to the shareholders of the Company	403,743	45,393	809,115	

# DATA ON THE CHANGES IN EQUITY

		Attributed to Company shareholders					
	Share capital	Share premium	Capital reserves in respect of available for sale assets	Reserve from investment revaluation following rise to control	Retained earnings	Total	
			NIS in th	ousands			
Balance as at January 1, 2012	110,607	273,735	73,013	6,989	4,073,275	4,537,619	
Income for the period	-	-	-	-	226,212	226,212	
Other comprehensive income, net of tax	<del>-</del>		177,531			177,531	
Total comprehensive income	-	-	177,531	-	226,212	403,743	
Realization to shares of employee options	- *)	-	-	-	-	-	
Allocation of benefit in respect of option warrants to employees	-	-	-	-	3,348	3,348	
Dividend	<del>-</del>				(150,000)	(150,000)	
Balance as at December 31, 2012	110,607	273,735	250,544	6,989	4,152,835	4,794,710	

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# DATA ON THE CHANGES IN EQUITY

			Attri	buted to Com	pany sharehold	ers	
		Share capital	Share premium	Capital reserves in respect of available for sale assets	Reserve from investment revaluation following rise to control	Retained earnings	Total
				NIS in th	ousands		
	Balance as at January 1, 2011	110,607	273,735	323,888	6,989	3,919,656	4,634,875
4-7	Income for the period	-	-	-	-	296,268	296,268
	Other comprehensive loss, net of tax	<u>-</u>		(250,875)			(250,875)
	Total comprehensive income (loss)			(250,875)		296,268	45,393
	Realization to shares of employee options	- *)	-	-	-	-	-
	Allocation of benefit in respect of option warrants to employees	-	-	-	-	7,351	7,351
	Dividend	<u>-</u>				(150,000)	(150,000)
	Balance as at December 31, 2011	110,607	273,735	73,013	6,989	4,073,275	4,537,619

# DATA ON THE CHANGES IN EQUITY

		Attributed to Company shareholders					
	Share capital	Share premium	Capital reserves in respect of available for sale assets	Reserve from investment revaluation following rise to control	Retained earnings	Total	
Balance as at January 1, 2010	110,559	273,735	295,671	6,989	3,366,199	4,053,153	
Income for the period	-	-	-	-	780,898	780,898	
Other comprehensive income, net of tax			28,217			28,217	
Total comprehensive income	-	-	28,217	-	780,898	809,115	
Realization to shares of employee options	48	-	-	-	-	48	
Allocation of benefit in respect of option warrants to employees	-	-	-	-	12,559	12,559	
Dividend					(240,000)	(240,000)	
Balance as at December 31, 2010	110,607	273,735	323,888	6,989	3,919,656	4,634,875	

# DATA ON CASH FLOWS

		Yea	r ended Decem	ber 31,
		2012	2011	2010
	<b>Schedule</b>		NIS in thousan	nds
CASH FLOWS FROM CURRENT ACTIVITIES Net cash provided by the Company's				
current activities  Net cash used in current activities in respect of	A	(703)	(8,513)	25,924
transactions with investee companies		14,601	(12,169)	(1,850)
Net cash provided by (used in) current activities		13,898	(20,682)	24,074
CASH FLOWS FROM INVESTMENT ACTIVITIES				
Net cash provided by (used in) the Company's investment activities		3,080	(3,282)	-
Investment in investee companies, net		(46,605)	(35,187)	(2,000)
Dividend from investee companies		242,465	149,954	240,000
Net cash provided by investment activities				
in respect of transactions with investee companies		195,860	114,767	238,000
Net cash provided by investment activities		198,940	111,485	238,000
Cash flows from finance activities				
Realization of employee options into shares		_	*) - :	*) 48
Changes in financial liabilities		(31,428)	31,814	<u>-</u>
Dividend		(150,000)	(196,308)	(193,692)
Net cash used in the Company's finance activities		(181,428)	(164,494)	(193,644)
Net cash from finance activities in respect of transactions with investees				
Net cash used in finance activities		(181,428)	(164,494)	(193,644)
Effect of exchange rate fluctuations on the balance of cash and cash equivalents		(104)	(116)	208
Change in cash and cash equivalents		31,306	(73,807)	68,638
Balance of cash and cash equivalents as at the beginning of the period		8,964	82,771	14,133
Balance of cash and cash equivalents as at the end of the period		40,270	8,964	82,771

# DATA ON CASH FLOWS

	Year ended December 31,			
	2012	2011	2010	
	1	NIS in thousar	nds	
SCHEDULE A- CASH FLOWS FROM THE COMPANY'S CURRENT ACTIVITIES				
Profit for the period	226,212	296,268	780,898	
Items not involving cash flows:				
Company's share in net results of investees treated according to the equity value method Interest income from investee companies Net losses from financial investments Taxes on income	(225,890) (3,830) (117)	(296,117) (4,272) 130	(777,850) (4,421) - (1,500)	
Changes in other balance sheet items:				
Net acquisitions of financial investments Debtors and receivables Creditors and payables	2,504 (354)	8,104 (12,872)	11,375 14,552	
Total adjustments required for presenting cash flows from current activities	(227,687)	(305,027)	(757,844)	
Cash paid and received during the period for:				
Interest received Interest paid Net income tax paid	894 (122) 	510 (264)	2,426	
Net cash provided by the Company's current activities	(703)	(8,513)	25,924	
Schedule B - Activities not involving cash flows				
Dividend declared but not yet paid			46,308	

<sup>\*)</sup> Less than NIS one thousand.

### ADDITIONAL INFORMATION

# NOTE 1 – THE SIGNIFICANT ACCOUNTING POLICIES APPLIED IN THE SEPARATE FINANCIAL INFORMATION

### a. Definitions

The Company - Migdal Insurance and Financial Holdings Ltd.

Investee companies - Subsidiaries and companies in which the Company's

investment is included, directly or indirectly, in the

financial statements on an equity value basis.

Reporting date - The date of the statement of financial position

b. For details regarding the sale of holding in the Company see Note 1b to the consolidated financial statements.

### c. Manner of preparation of the financial data

The separate financial information is prepared in accordance with Regulation 9C to the Securities Regulations (Periodic and Immediate Reports) – 1970 (hereunder – Regulation 9C) including the details provided in the tenth addendum to the said regulations (hereunder – the addendum) and subject to the clarifications provided in the "Clarification regarding the Separate Financial Report of a Corporation" that was published on the website of the Securities Authority on January 24, 2010 and relates to the manner of implementing the aforementioned regulation and addendum (hereunder – the clarification of the Securities Staff).

The separate financial information does not constitute financial statements, including separate financial statements, prepared and presented in accordance with International Financial Reporting Standards (hereunder – IFRS) in general, and in accordance with the provisions of IAS 27 – "Consolidated and Separate Financial Statements", in particular. Nevertheless, the accounting policy detailed in Note 2 to the consolidated financial statements regarding significant accounting policies, and the manner of classifying the financial data in the consolidated financial statements, were implemented for the purpose of presenting the separate financial information, with the required changes as stated below.

The notes provided hereunder include disclosures of additional material information, in accordance with the disclosure requirements provided in Regulation 9C and as specified in the addendum and subject to the clarification of the Securities Staff, insofar as the said information was not included in the consolidated financial statements in a manner relating explicitly to the Company itself.

(1) Assets and liabilities included in the consolidated financial statements that are attributable to the Company itself:

The amounts of assets and liabilities included in the consolidated financial statements that are attributable to the Company itself and are specified according to types of assets and liabilities, are presented. This data was classified in the same manner it was classified in the consolidated statements of the financial position.

### ADDITIONAL INFORMATION

# NOTE 1 – MANNER OF PREPARATION OF THE FINANCIAL DATA FROM THE CONSOLIDATED FINANCIAL STATEMENTS OF THE COMPANY FOR 2010 THAT ARE ATTRIBUTABLE TO THE COMPANY ITSELF (Cont.)

- c. Manner of preparation of the financial data (Cont.)
  - (1) Assets and liabilities included in the consolidated financial statements that are attributable to the Company itself: (Cont.)

Information regarding the net amount, on the basis of the consolidated financial statements, that is attributable to the shareholders of the Company itself, of the total assets less total liabilities, in respect of investee companies, including goodwill, is also presented.

As a result of this manner of presentation, the equity attributable to the Company's owners, on the basis of the consolidated financial statements, is the same as the Company's shareholders' equity according to the separate financial information.

(2) Income and expenses included in the consolidated financial statements that are attributable to the Company itself:

The amounts of income and expenses included in the consolidated financial statements, at a breakdown in respect of profit or loss and other comprehensive income, that are attributable to the Company itself and detailed according to types of income and expenses, are presented. This data was classified in the same manner as they were classified in the consolidated statements of profit and loss and the consolidated statement of comprehensive income.

In addition, information is presented regarding the net amount, on the basis of the consolidated financial statements, that is attributable to the shareholders of the Company itself, of the total revenues less the total expenses in respect of the operating results of investee companies, including goodwill impairment, impairment of an investment in an affiliated company or its reversal and impairment of an investment in a jointly controlled company which is treated according to the equity value method or its reversal.

As a result of this presentation the total profit for the year that is attributable to the Company's owners and the total comprehensive income for the year that is attributable to the Company's owners based on the consolidated financial statements, is the same as the total profit for the year that is attributable to the Company's owners and the total comprehensive income for the year that is attributable to the Company's owners, respectively, according to the separate financial information.

(3) Cash flows included in the consolidated financial statements that are attributable to the Company itself:

The cash flow amounts included in the consolidated financial statements and attributable to the Company itself, are presented based on the consolidated statements of cash flows, classified according to the cash flows from current activities, investing activities and financing activities with details of their composition. This data was classified in the same manner as the consolidated financial statements were classified.

## ADDITIONAL INFORMATION

# NOTE 2 - CASH AND CASH EQUIVALENTS

	Average interest	Decem	ber 31
	rate	2012	2011
	<u>%</u>	NIS in th	ousands
Cash and deposits for immediate withdrawal	1.57%	1,871	3,956
Non linked short-term deposits	2.27%	38,399	5,008
Total cash and cash equivalents	=	40,270	8,964

## **NOTE 3 – CREDITORS**

	December 31		
	2012	2011	
	NIS in th	ousands	
Institutions and Government Authorities	1,346	1,346	
Others	318	672	
	1,664	2,018	

## NOTE 4 - TAXES ON INCOME

### a. Company tax assessments

The Company received final tax assessments, by virtue of agreement or by virtue of statute of limitations, up to and including the year 2008.

## b. Taxes on income included in the statements of income

	Year ended December 31,			
	2012	2011	2010	
	N	IIS in thousands		
Current taxes	_	-	-	
Deferred taxes relating to the creation and				
reversal of temporary differences Taxes in respect of previous years	-	- -	(1,500)	
Tames in respect of providing years			(1,000)	
		<u> </u>	(1,500)	

## ADDITIONAL INFORMATION

### NOTE 4 - TAXES ON INCOME

### c. Theoretical tax

Hereunder is a reconciliation of the tax amount that would have been applicable had all the income and expenses, profits and losses in the statement of profit and loss been liable to tax at the statutory tax rate, and the taxes on income recorded in the statement of profit and loss.

	Year ended December 31,			
	2012	2011	2010	
	NIS in thousands			
Profit before taxes on income	226,212	296,268	779,400	
Statutory tax rate	25%	24%	25%	
Tax computed at the statutory tax rate	56,553	71,104	194,850	
Increase (decrease) in taxes on income resulting from the following factors:				
Expenses that are not deducible for tax purposes	1,095	989	718	
Exempt income	(1,175)	(1,025)	(1,105)	
Company's share of profits of investee companies	(56,473)	(71,068)	(194,463)	
Taxes in respect of previous years			(1,500)	
Taxes on income			(1,500)	
Average effective tax rate			(0.19%)	

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### NOTE 5 - RELATIONSHIPS, COMMITMENTS AND MATERIAL TRANSACTIONS WITH INVESTEE COMPANIES

### a. Capital notes and loan

1. Hereunder are details of capital notes that were issued to the Company by subsidiaries:

Issuing Company	Nomina	Nominal value		December 31
	2012	2011	2012	2011
		NIS in thousands		
Migdal Insurance Company Ltd. (1)	-	120,000	-	110,947
Migdal Capital Markets (1965) Ltd. (2)	30,000	30,000	30,000	30,000
Mivtach Simon Agencies Management Ltd. (3)	11,577	1,500	9,392	1,157
Migdal Health and Life Quality Ltd. (3)	30,472		24,855	
Total	72,049	151,500	64,247	142,104
101ai	12,049	131,300	04,247	142,104

- (1) Following the change in the Company's controlling shareholders, the capital note was converted to share capital for Migdal Insurance. For additional information see Note 7.e.10 to the consolidated financial statements.
- (2) In order to comply with the equity requirements for a subsidiary of Migdal Capital Markets, the Company provided an unlinked loan bearing no interest to Migdal Capital Markets, in the amount of NIS 30 million which will be settled on August 31, 2021, against the issue of a capital note by Migdal Capital Markets. In February 2012 the Company's Board of Directors approved the recognition of the said capital note as a perpetual capital note.
- (3) All the capital notes were issued for a period of not less than 5 years, are not linked to the CPI and do not bear any interest. The capital notes are presented at their present value.

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## Separate Financial Information as at December 31, 2012

## ADDITIONAL INFORMATION

# NOTE 5 - RELATIONSHIPS, COMMITMENTS AND MATERIAL TRANSACTIONS WITH INVESTEE COMPANIES (Cont.)

### a. Capital notes and loan (Cont.)

### 2. Loan to investee company

The balance of the linked loan as at December 31, 2012 is NIS 5,470 thousand. The loan bears interest at an annual rate of 4% to be settled in equal monthly payments up to October 2015.

### b. Dividend from a subsidiaries

In the year 2012 Migdal Insurance distributed a dividend in the total amount of NIS 242,465 thousand.

# NOTE 6 - SUBSIDIARIES' EQUITY REQUIREMENTS

Regarding the capital requirements for Migdal Insurance, Migdal Makefet and Migdal Capital Markets see Note 7.e to the consolidated financial statements.